

MANIFESTO

POSITION



BRAND VALUES VERBAL IDENTITY

VISUAL IDENTITY

WHERE SHOULD WE GO

MANIFESTO

YOUR MANIFESTO

THE INTERSECTION OF YOUR BRAND'S BEST SELF AND A CURRENT CULTURAL TENSION.

IT'S HOW YOU WANT TO CHANGE THE WORLD FOR THE BETTER. For Fleur the world would
be a better place if every
day, people tapped into their
innate sense of wonder.

YOUR BRAND POSITION IS THE CONCEPTUAL PLACE YOU WANT TO OWN IN THE TARGET CONSUMER'S MIND.

THE BENEFITS YOU WANT THEM TO THINK OF WHEN THEY THINK OF YOUR BRAND.

THIS STATEMENT MAXIMIZES CUSTOMER RELEVANCY AND MAXIMIZES BRAND VALUE.

POSITION

For the modern woman who feels empowered to express herself, Fleur is a home ware atelier that designs eccentric, playful and custom furniture from the heart of New Orleans, unlike other, uptight brands that are unimaginative and mass produced.

audience

AT THE CORE, THESE ARE YOUR PEOPLE. THEY MAKE UP THE SEGMENT OF CONSUMERS THAT ARE MOST LIKELY TO CONVERT TO LIFELONG CLIENTS.

01

The youthful stay-at-home mom who wants something nobody else has — that stands out amongst her friends.

The grand millennial interior designer who wants to give clients an elevated, traditional custom piece.

02

The career-driven, extroverted socialite who wants to be seen, and for her home to be an expression of herself.

03

YOUR BRAND VALUES ARE THE BELIEFS THAT YOU, AS A COMPANY, STAND FOR

THEY SERVE AS THE COMPASS THAT GUIDES YOUR

ACTIONS, BEHAVIORS, AND DECISION-MAKING

BRAND VALUES

DREAM IT

WE FANCY YOUR FANTASY. WITH OUR FULLY CUSTOMIZABLE HOME WARES, WHATEVER YOU DREAM, WE CAN CREATE.

be hospitable

SOUTHERN HOSPITALITY IS IN OUR ROOTS. OUR CUSTOMER SERVICE IS WELCOMING, RELIABLE AND ALWAYS HERE TO HELP.



WE BELIEVE EVERYDAY, ORDINARY OBJECTS CAN BE EXTRAORDINARY. PLUS, WE KNOW YOU HAVE GREAT TASTE.

EMBRACE YOUR INDIVIDUALITY

JUST LIKE THE CITY WE HAIL FROM, WE BELIEVE IN BEING YOUR TRUE SELF. THAT'S WHY WE CREATED A SPECTRUM OF DESIGNS, SO THAT YOU CAN FIND A PIECE THAT FEELS LIKE YOU.

BRAND VALUES

CUT ABOVE THE REST

OUR DESIGNS ARE BUILT TO LAST YEARS - EVEN DECADES. THAT'S WHY EACH OF OUR PIECES ARE HAND-CUT TO PERFECTION AND INSPECTED INDIVIDUALLY BY OUR TEAM TO ENSURE THE FINEST QUALITY CONTROL POSSIBLE.

VERBAL IDENTITY

YOUR VERBAL IDENTITY IS HOW YOU SOUND, SPEAK, AND WRITE TO YOUR AUDIENCE.

IT ENCOMPASSES YOUR PERSONALITY, GIVES POWER TO YOUR VOICE, AND BREATHES LIFE INTO YOUR BRAND. what we are: CHEEKY FLIRTY PLAYFUL APPROACHABLE WHIMSICAL IMAGINATIVE ECCENTRIC ECSTATIC what we're not: **SERIOUS** COLD RIGID EXCLUSIVE **INTROVERTED** UNENTHUSIASTIC UNINVITING PLAIN

YOUR

VISUAL IDENTITY

IS, SIMPLI, THE WAT

YOU LOOK.

FROM YOUR BRANDING TO YOUR PACKAGING TO YOUR IMAGERY, EVERY TOUCHPOINT THAT THE EYE CAN SEE IS IMPACTED BY YOUR VISUALS.

THEY ENCOMPASS HOW YOUR BRAND FEELS AND WHAT IT STANDS FOR.

VISUAL IDENTITY



TYPOGRAPHY





SOFT LIGHT, PASTELS, ELEGANT SANS SERIF PAIRED WITH FUNKY CUSTOM TYPE. OLD MEETS NEW. TIGHT PATTERNS, PATCHWORK, ANTIQUE WALLPAPER, MODERNIZED. TEXTURE. CROWN MOLDING. ART DECO NEW ORLEANS. VICTORIAN-ERA SOPHISTICATIONS. ALICE IN WONDERLAND.

> MOOD AND IMAGERY DIRECTION